

Tommie Lynne Mead

847 Simmons Rd, Fernandina Beach FL

(406) 320-0201

Tommie.lynne@gmail.com

Qualifications

- Computer proficient in Microsoft Word, Excel, Power point, Publisher, Outlook as well as many Adobe programs
- Efficient at working under pressure and meeting deadlines
- Mental aptitude and flexibility to motivate people; goal oriented, competitive, enthusiastic, energetic, and punctual
- Strong interpersonal communication skills; ability to quickly learn and apply new skills

Experience

Mariner Grove Luxury Apartments, Leasing Professional

2/17- 6/17

Responsible for coordinating the community's marketing, leasing, and renewal strategies to achieve occupancy, revenue, and resident retention goals by performing all activities related to leasing to new residents, providing resident satisfaction throughout the term of the lease and securing resident renewals.

South Magazine, Account Executive

10/16-1/17

Selling to and maintaining a base of local/ regional accounts, account development and revenue growth, development of marketing process and ideas. Also responsible for planning events and networking at related industry events.

Cellular Sales/ Verizon Wireless, Sales Representative

12/15- 10/16

Responsible for building lasting relationships with customers and helping with their cellular needs; organizing and maintaining accurate records and sales contracts and helping other sales associates where needed.

The Black Dog, Assistant Manager

5/15-12/15

Responsible for the opening and closing routines, making daily deposits, checking shipments for discrepancies and displaying teamwork and leadership throughout the day to day operations of the business.

Cattle in Motion, Southeast Representative

5/14- 8/15

Responsibilities include live video broadcasts of auctions in the Southeast and writing contracts for potential and current clients. Utilizing marketing skills to create new ideas in order to help different operations with advertisements. Videography and photography for clients in the Southeast as well as at national shows.

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Education

Georgia Southern University

Achievements

National Junior Hereford Association Director 2013-2016

Exercise Science Club Member 2012-2014

Keep Bulloch Beautiful Volunteer 2012-2014

Georgia Junior Hereford Association President 2011-2013

References

Jessica McLaughlin, Mariner Grove Community Manager

(912) 499-4179

MarinerGroveMGR@Greystar.com

Amy Cowan, Director of American Junior Hereford Association

(816) 810-5279

acowan@hereford.org

Nicole Nease, The Black Dog Manager

(912) 335-7472

nicole@theblackdog.com